#### SBDC

#### Welcome

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### Small Business Development Center



#### Find us on Facebook



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#### UAHuntsville SBDC/PTAC

10 Questions to ask to help you find the right business attorney http://ow.ly/hKUaP ....

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UAHuntsville SBDC/PTAC

The SBA Office of Advocacy released the state-by-state report today. According to Upcoming Events Please click links below to register: <u>Government Contract Accounting Made</u> <u>Easy</u> <u>February 19, 2013</u> <u>9 am- 11 am</u>

> Understanding SBA Loans February 27, 2013 10 am- 12 pm

Federal Proposal Development Workshop March 12, 2013 8:30 am- 4:00 pm

Surety Bonds for Government Contracting March 13, 2013 9 am- 10 am

View the Events Calendar

Our Events are, also, listed on the following Organizations Website:



The SBDC at UAHuntsville is a member of the Alabama SBDC Network.



Funded in part through a Cooperative Agreement with the U.S. Small Business Administration.

Congratulations to the 2012 Alabama State Star for the



### **Procurement Links**

## **Important Links**

These links will be able to assist you in registering your business as a government contractor and finding opportunities for your small business.

Alabama Procurement Technical Assistance Centers

Federal Business Opportunities

System Award Management (SAM)

Dun and Bradstreet Number Application

States Contracting Directory

General Services Administration

USA.gov

NASA- Marshall Space Flight Center

Department of the Army- Office of Small Business Programs

If you need any further assistance, contact Mary Jane Fleming to schedule an appointment.

## 2013 National Defense Authorization Act (NDAA)

President Obama signed the 2013 National Defense Authorization Act on January 3, 2013. This law contains significant reforms for contracting to small businesses. The links below contain some of the more significant changes:

5 Things You Need to Know About the FY13 National Defense Authorization Act (SBA)

Limitations On Subcontracting: Congress Enacts Major Changes(SMALLGOVCON)

National Defense Authorization Act Of 2013 Includes Significant Small Business-Related Provisions (mondag)

Key Small Business Provisions in the National Defense Authorization Act for FY 2013 (Protorae Law, PLLC)



Small Business Home Doing Business with DLA About Small Business Socio-Economic Small

Business Programs

Subcontracting

Set-Asides

What DLA Buys

Procurement Technical Assistance Cooperative

Agreement Program

Small Business Offices

Contact Us

**Resource Links** 

### HQ DLA Operating Status







DLA Home > Small Business > Procurement Technical Assistance Cooperative Agreement Program

### What is the PTAP?

The DoD Procurement Technical Assistance Cooperative Agreement Program was established by Congress in 1985. The purpose of the program is to generate employment and to improve the general economy of a locality by assisting business firms in obtaining and performing under federal, state, and local government contracts.



The Defense Logistics Agency, on behalf of the Secretary of Defense, administers the DoD PTAP.

The Program is funded through a cost-sharing Cooperative Agreement with the Department of Defense to establish Procurement Technical Assistance Centers (PTACs), who are charged with assisting businesses in learning how to do business with federal, state, and local governments.

PTA Centers are a local resource available at no or nominal cost that can provide assistance to business firms in marketing their products and services. They offer training to businesses on how to research and bid on contracts, assist with registration requirements, provide bid-matching services, and assist with pre and post contracting issues.

Find your local PTAC

Opportunities and Information for PTAP Funding Recipients

# SERVICES WE PROVIDE

**One-on-One** Counseling at no cost with professionally certified counselors

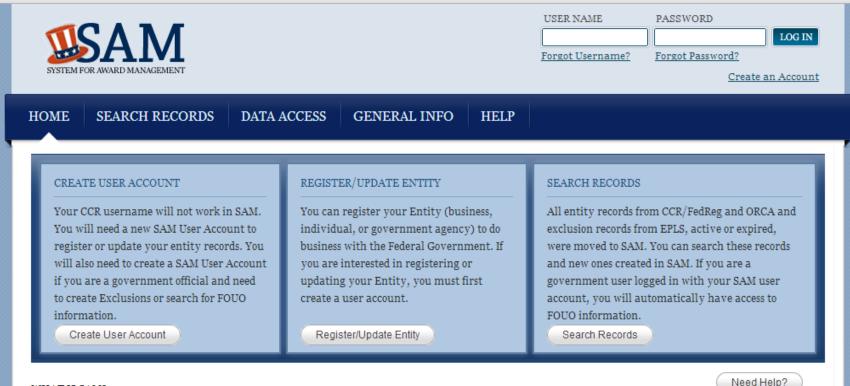
- Evaluate your firm's potential to compete in diverse government markets
- Identify applicable SBA socio-economic programs such as 8(a), HUBZone, SDVOSB, WOSB in order to limit your competition
- No-cost Bid Match service and 2013 Business Matchmaker at the Jackson Center
- VOSB and SDVOSB Verification with Center for Veterans Enterprises (CVE) and the Veterans Administration (VA)
- Clarify small business contracting requirements and regulations. (FAR- DFAR) with assistance from contracting attorneys and C.P.A.s (ex. Joint Ventures, Cost Accounting, Mentor/Protege)
- Navigate federal and state websites (SAM, DSBS, SBA, DoD, FBO, ASFI, DIBBS, GSA, Army SBIR, DOE SBIR, AlDot, Al Purchasing)
- Assist with marketing research, analyzing competition, business development, and networking (including: Prime Contractors and Federal Agencies)

## <u>Buyers</u>

## 2012 Business Matchmaker

- US Army Contracting Command
- AMCOM/AMC
- Aviation SBIR
- AMCOM Competition Management Office (CMO)
- Army SBIR
- City of Huntsville-ProcurementGSA
- Missile Defense Agency (MDA)
- NASA-MSFC
- SBA-Procurement Center Representative (PCR)
- USACE-Mobile and USACE-Huntsville
- Space and Missile Defense Command (SMDC)
- UAHuntsville Procurement
- SBA District Office

- Northrop Grumman
- BAE Systems
- Huntsville Utilities
- Pratt & Whitney
- Boeing
- Camber Corporation
- Lockheed Martin
- COLSA
- Sanmina-SCI
- Raytheon Company
- Teledyne Brown Engineering
- SAIC
- Yulista
- Defense Logistics Agency (DLA)
- Sparta
- Wyle



#### WHAT IS SAM?

The **System for Award Management** (SAM) is a **Federal Government owned and operated** free web site that consolidates the capabilities in CCR/FedReg, ORCA, and EPLS. Future phases of SAM will add the capabilities of other systems used in Federal procurement and awards processes.

#### NEWS AND ANNOUNCEMENTS

#### SAM Management Moves to GSA FAS and CIO

Click on General Info and go to the News and Announcements section for the full story.

Can I use my CCR username in SAM? Click <u>HERE</u> to find answers to this and other top questions.

#### USER GUIDES/HELPFUL HINTS

Additional information, such as a full User Guide, Quick Start Guides, Helpful Hints, and Webinars are available on the HELP tab.

#### Service Desk

URL: http://www.FSD.gov

#### 5 FORMER CCR REGISTRANTS

If you had an active record in CCR, you have an active record in SAM. You do not need to do anything in SAM at this time, unless a change in your business circumstances requires updates to your Entity record(s) in order for you to be paid or to receive an award or you need to renew your Entity(s) prior to its expiration. SAM will send notifications to the registered user via email 60, 30, and 15 days prior to expiration of the Entity. To update or renew your Entity records(s) in SAM you will need to create a SAM User Account and link it to your migrated Entity records. You do not need a user account to search for registered entities in SAM by typing the DUNS number or business name into the search box.

## **Tips for Sam Registration**

- Register or update your vendor registration, at www.sam.gov, create an individual user account, create a user name and password. Tip: use the CCR user name Enter it like a new user name and create a new password in your SAM user account.
- SAM will email you a link to access SAM. Enter your username and password to access your "My SAM" page. Tip: SAM recognizes the email address of the previous CCR administrator or the user name.
- Migrate the legacy registration to your user account, check all fields, and update OR you may need to register a new entity. Don't forget to update SBA profile!

🛄 https://www.sam.gov/portal/public/SAM/?portal:componentIc 🔎 👻 🔒 General Services Admin... 🖒 🗙

📔 User Tasks for Web Act... 🐰 Home Page

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ert 🔻 🛃 Select

#### **Register Entity** SBA Supplemental A 1 VENDI DUNS: 051125727 Registration Overview Purpose of Registration SBA Supplemental You have successfully completed the Assertions portion of your entity's registration. Please review the information below if you would like Core Data to apply for a Small Business Administration (SBA) certification program. Assertions If you are applying for certification as a HUBZone, 8(a) Business Development, or 8(a) Joint Venture Program, you must complete the SBA Supplemental page. Click the Register or Update your SBA Profile button located at the bottom of the page to go directly to the supplementa Representations and page specific to your entity. Note: When you click the button, you will be logged out of SAM and must log back in when you are ready to Certifications proceed with the registration process. The SBA will notify SAM if and when your entity is added to a certification program. SAM will send an e mail to your entity's administrator when the SBA sends the confirmation. If your entity is added to the 8(A) or 8(a) Joint Venture program, the Points of Contact Business Type information will be updated. You will be instructed to review the changes found on the General Information page and to re-Small Business Certification certify to your entity's small business status. If you are added to the HUBZone program, the Representations and Certifications portion of you entity's registration must be updated. You will be instructed to review the changes and re-certify to your entity's small business status. **SBA Profile** Register or Update SBA Profile Submit Certification BACK TO USER DASHBOARD SAVE AND CONTINUE CANCEL PREVIOUS SAM | System for Award Management 1.0 IBM v1.105.20120820-1722 WWW2 Note to all Users: This is a Federal Government computer system. Use of this

## SBDC AND PTAC

## FY 12 COUNSELING

FY12 TRAINING

787 sessions326 clients

28 workshops580 attendees

# UAHUNTSVILLE SBDC & PTAC CONTACTS

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